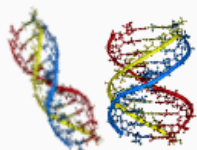




VENOM



VI Reunión de la Triple Hélice en Farmacia



***Vinculaciones formales y efectivas con sectores clave para la Farmacia-
Industria***

México, D.F. noviembre, 2017

Jorge Paniagua PhD
Consultor Senior
Suiza



AMEFFAR





Silanes




Disclosure

Jorge Paniagua PhD

Consultor Senior
Laboratorios Silanes /
Instituto Bioclon



**Cómo desarrollar (1) y fabricar (2)
un antiveneno (3)
para tratar intoxicaciones (4)?**



**Cómo desarrollar (1) y fabricar (2)
un antiveneno (3)
para tratar intoxicaciones (4)?**



**A través de vinculaciones
efectivas**

- **Soporte científico sólido.**
- Epidemiological information
- Biological information
- Venom research
- Reactivity profile

- Venoms suppliers
- Immunization schedule
- Antibodies production
- Recognition profile
- Preclinical work
- Scale up production

- Regulatory strategy



**Diseño de un
antiveneno**



VENOM

Desarrollo

Sector salud y sector académico

- Strong scientific support.
- **Información Epidemiológica**
- Biological information
- Venom research
- Reactivity profile
- Venoms suppliers
- Immunization schedule
- Antibodies production
- Recognition profile
- Preclinical work
- Scale up production
- Regulatory strategy

Acta Tropica 107 (2008) 71–79

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ELSEVIER

Review

Epidemiology of scorpionism: A global appraisal

J.-P. Chippaux^{a,*}, M. Goyffon^b

^a Institut de Recherche pour le Développement, Unité de recherche "Santé de la mère et de l'enfant en milieu tropical", CP 9214, La Paz, Bolivia
^b USM 505 – IERAI, Département "Régulations, développement et diversité moléculaire", Muséum national d'Histoire naturelle, 57 rue Cuvier, 75005 Paris, France

Year	2000	2001	2002	2003	2004	2005	2006	2007	2008
Number of cases	112	112	112	112	112	112	112	112	112
Number of deaths	0	0	0	0	0	0	0	0	0
Number of hospitalizations	3000	3000	3000	3000	3000	3000	3000	3000	3000
Number of consultations	10000	10000	10000	10000	10000	10000	10000	10000	10000
Number of victims	10000	10000	10000	10000	10000	10000	10000	10000	10000

Diseño de un antiveneno



VENOM

Desarrollo

Sector salud y sector académico

- Strong scientific support.
- Epidemiological information
- **Biología de las especies**
- Venom research
- Reactivity profile
- Venoms suppliers
- Immunization schedule
- Antibodies production
- Recognition profile
- Preclinical work
- Scale up production
- Regulatory strategy

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Year	2000	2001	2002	2003	2004	2005	2006	2007	2008
Number of cases	112	112	112	112	112	112	112	112	112
Number of deaths	0	0	0	0	0	0	0	0	0
Number of hospitalizations	300	300	300	300	300	300	300	300	300
Number of consultations	112	112	112	112	112	112	112	112	112
Number of admissions	112	112	112	112	112	112	112	112	112
Number of discharges	112	112	112	112	112	112	112	112	112
Number of deaths	0	0	0	0	0	0	0	0	0
Number of hospitalizations	300	300	300	300	300	300	300	300	300
Number of consultations	112	112	112	112	112	112	112	112	112
Number of admissions	112	112	112	112	112	112	112	112	112
Number of discharges	112	112	112	112	112	112	112	112	112
Number of deaths	0	0	0	0	0	0	0	0	0

Antivenom

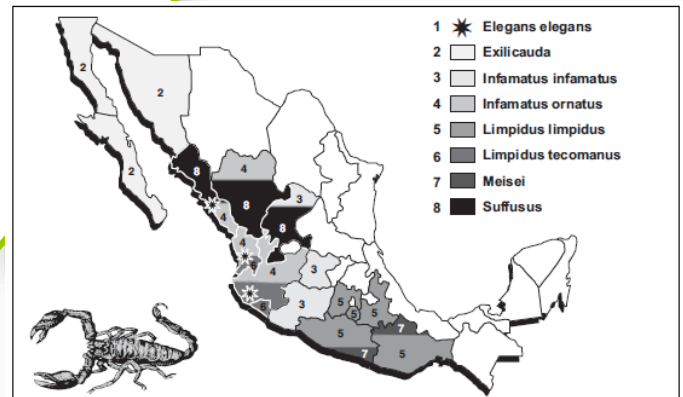


Figura 4. Distribución en México de las ocho especies más peligrosas del género Centruroides.



VENENO

Desarrollo

Sector salud y sector académico

- Strong scientific support.
- Epidemiological information
- Biological information
- **Componentes del veneno**
- Reactivity profile
- Venoms suppliers
- Immunization schedule
- Antibodies production
- Recognition profile
- Preclinical work

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ELSEVIER

ACTA TROPICA

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Country	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
Algeria	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Argentina	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Australia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bahamas	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bangladesh	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Brazil	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Burkina Faso	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Burundi	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cameroon	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Canada	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Chad	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
China	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Colombia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cuba	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Czechia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Denmark	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Dominican Republic	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Egypt	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ecuador	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Egypt	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
France	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
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Haiti	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
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India	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Indonesia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Iran	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Jamaica	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Japan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kenya	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Korea	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Laos	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Lebanon	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Libya	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Luxembourg	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mexico	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Moldova	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Morocco	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Netherlands	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Nigeria	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Poland	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Portugal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Romania	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Russia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Saudi Arabia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Senegal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Slovakia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Slovenia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Spain	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sweden	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Switzerland	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
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Tanzania	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Togo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Turkey	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Uganda	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ukraine	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
USA	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Uzbekistan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Venezuela	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Yemen	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Antivenom

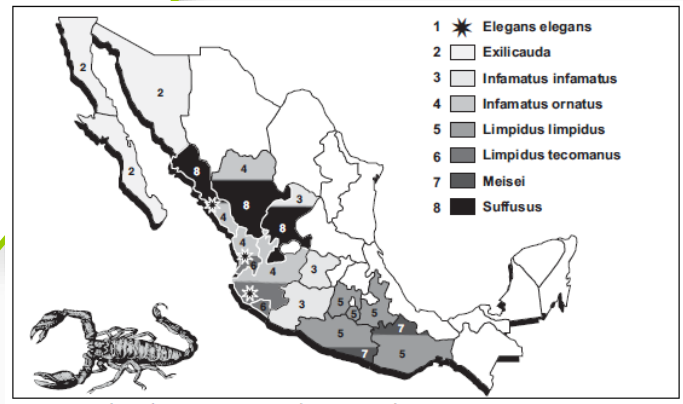
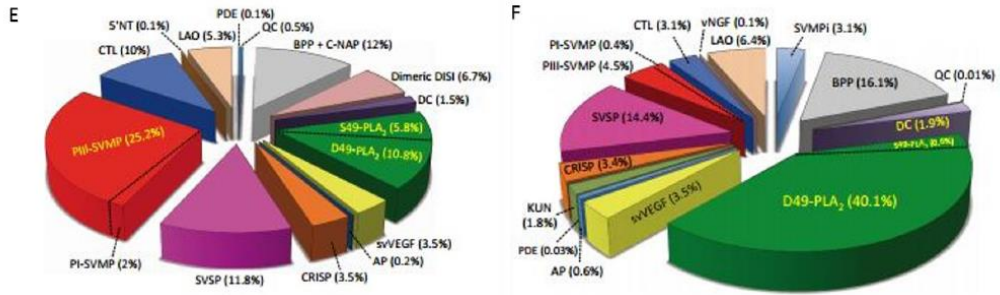


Figura 4. Distribución en México de las ocho especies más peligrosas del género Centruroide.

Industria-Industria

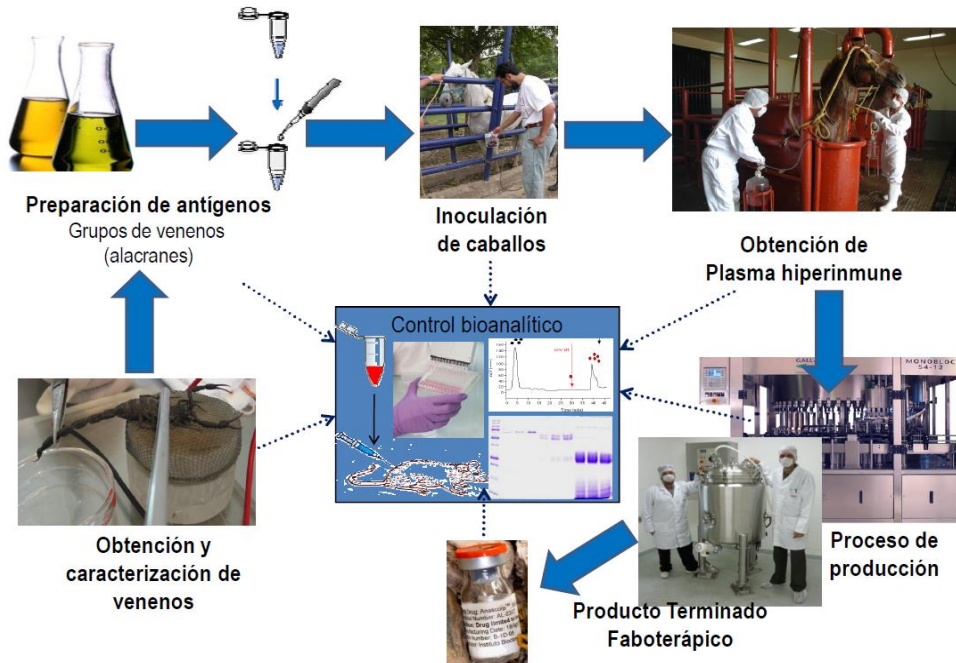
- Strong scientific support.
- Epidemiological information
- Biological information
- Venom research
- Reactivity profile
- **Proveedores de venenos**
- Immunization schedule
- Antibodies production
- Recognition profile
- Preclinical work
- Scale up production
- Regulatory strategy



Diseño de un antiveneno



Latoxan
Natural Active Ingredients



- Esquema de inmunización
- Producción de anticuerpos
- Recognition profile
- Preclinical work
- Scale up production
- Regulatory strategy

Diseño de un antiveneno

Desarrollo

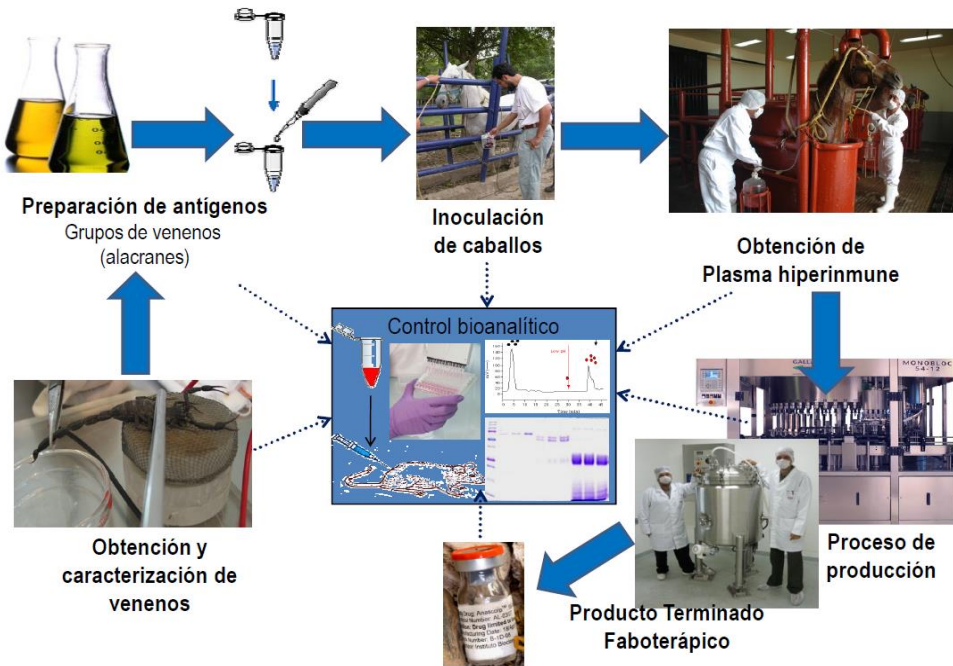


Table 4

Summary of the preclinical neutralizing ability, against the venom of *E. ocellatus* from Cameroon, of seven antivenoms distributed in sub-Saharan Africa.^a

Neutralization (ED ₅₀ or ED, mg venom per mL antivenom)			
Antivenom	Lethality	Hemorrhagic effect	<i>In vitro</i> coagulant activity
Bioclon	3.73 (2.74–5.41)	5.52 ± 0.43	2.15 ± 0.01
EchiTAB G	0.98 (0.45–1.51)	4.41 ± 0.44	0.33 ± 0.01
EchiTAB-plus-ICP	3.40 (2.22–5.87)	3.04 ± 0.25	12.88 ± 0.09
FAV Afrique	2.26 (1.25–3.33)	5.35 ± 0.75	2.85 ± 0.04
Inoserp Panafricain	0.53 (0.23–0.80)	1.68 ± 0.13	0.96 ± 0.02
Premium Serums	1.44 (0.95–2.06)	5.48 ± 0.30	0.64 ± 0.02
VINS	<0.25	1.25 ± 0.04	0.10 ± 0.01

Neutralization (ED ₅₀ or ED, mg venom per g antivenom protein)			
Antivenom	Lethality	Hemorrhagic activity	<i>In vitro</i> coagulant activity
Bioclon	100.8 (74.0–146.2)	149.2 ± 11.6	58.1 ± 0.3
EchiTAB G	31.6 (14.5–48.7)	142.3 ± 14.2	10.6 ± 0.3
EchiTAB-plus-ICP	66.7 (43.5–115.1)	59.6 ± 4.9	252 ± 1.8
FAV Afrique	18.5 (10.2–27.3)	43.8 ± 6.1	23.4 ± 0.3
Inoserp Panafricain	26.5 (11.5–40.0)	84.0 ± 6.5	48.0 ± 1.0
Premium Serums	21.1 (14.0–30.3)	80.6 ± 4.4	9.4 ± 0.3
VINS	<10.4	52.1 ± 1.7	4.2 ± 0.4

^a Antivenoms are listed in alphabetical order. The data of Bioclon, Premium Serums and VINS antivenoms correspond to the present study, whereas the data of EchiTAB G, EchiTAB-plus-ICP, FAV Afrique, and Inoserp antivenoms correspond to results presented in the study of Sánchez et al. (2015).

- Venoms suppliers
- Immunization schedule
- Antibodies production
- Recognition profile
- **Ensayos no-clínicos**
- Scale up production
- Regulatory strategy

design

Sector académico y/o CRO

Desarrollo



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- Venoms suppliers
- Immunization schedule
- Antibodies production
- **Perfil de reconocimiento**
- Preclinical work
- Scale up production
- Regulatory strategy

Sector académico y/o CRO

282

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Table 1
Characteristics of the three antivenoms used in this study.

Antivenom	Manufacturer	Venoms used in immunization ^a	Animal species used in immunization	Active substance Protein (g/L) ^b
Snake Venom Antiserum (Africa)	VINS Bioproducts	<i>Naja melanoleuca</i> <i>Naja nigricollis</i> <i>Naja haje</i> <i>Dendroaspis polylepis</i> <i>Dendroaspis viridis</i> <i>Dendroaspis jamesoni</i> <i>Bitis gabonica</i> <i>Bitis arietans</i> <i>Echis leucogaster</i>	Horse	F(ab') ₂ 24
Snake Venom Antiserum (Pan Africa)	Premium Serums and Vaccines	<i>Naja melanoleuca</i> <i>Naja nigricollis</i> <i>Naja haje</i> <i>Dendroaspis polylepis</i> <i>Dendroaspis viridis</i> <i>Dendroaspis jamesoni</i> <i>Dendroaspis angusticeps</i> <i>Bitis arietans</i> <i>Bitis nasicornis</i> <i>Bitis gabonica</i> <i>Bitis rhinoceros</i> <i>Echis leucogaster</i> <i>Echis ocellatus</i>	Horse	F(ab') ₂ 68
Antivipmyn Africa	Instituto Bioclon	<i>Naja melanoleuca</i> <i>Naja nigricollis</i> <i>Naja haje</i> <i>Naja pallida</i> <i>Dendroaspis polylepis</i> <i>Dendroaspis viridis</i> <i>Bitis arietans</i> <i>Bitis gabonica</i> <i>Echis leucogaster</i> <i>Echis ocellatus</i> <i>Echis pyramidum</i>	Horse	F(ab') ₂ 37

^a Information on the venoms used for immunization for antivenoms VINS and Premium Serums and Vaccines was obtained from the table of venoms neutralized by the antivenoms in the inserts of the products. In the case of Instituto Bioclon antivenom, information was obtained from Ramos-Cerrillo et al. (2008).

^b Protein concentration was estimated by the Biuret method.

- Strong scientific support.
- Epidemiological information
- Biological information
- Venom research
- Reactivity profile

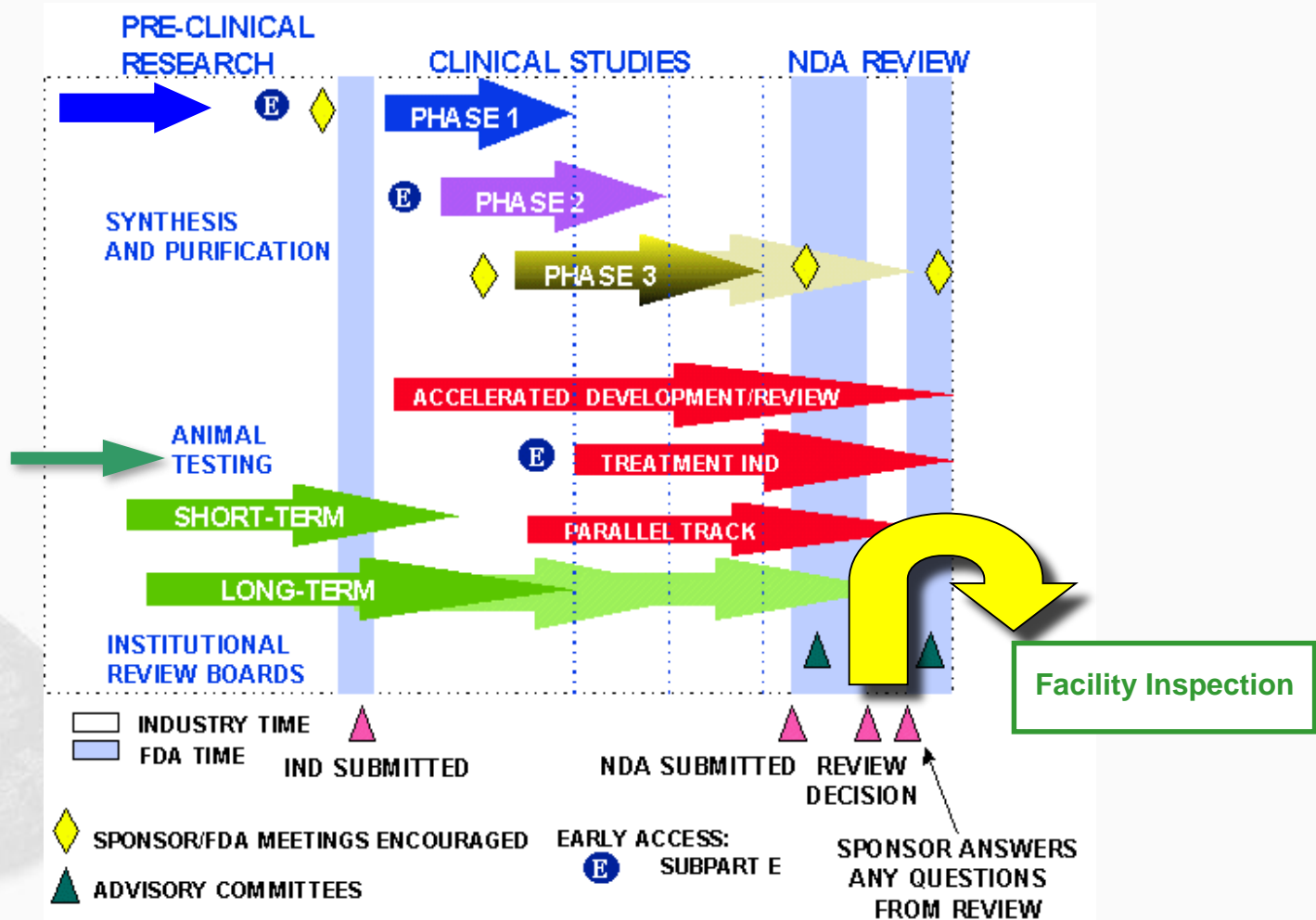
- Venoms suppliers
- Immunization schedule
- Antibodies production
- Recognition profile
- Preclinical work
- Scale up production

- **Estrategia regulatoria**



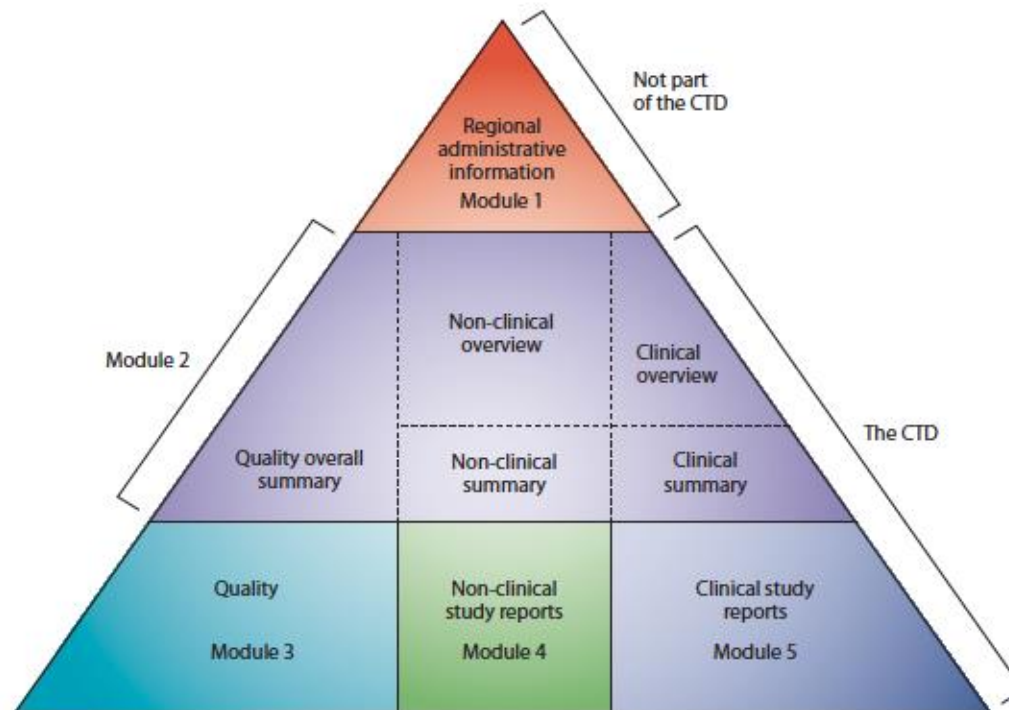
**Diseño de un
antiveneno**

Industria-Autoridad regulatoria



Industria-Autoridad regulatoria

CTD Triangle



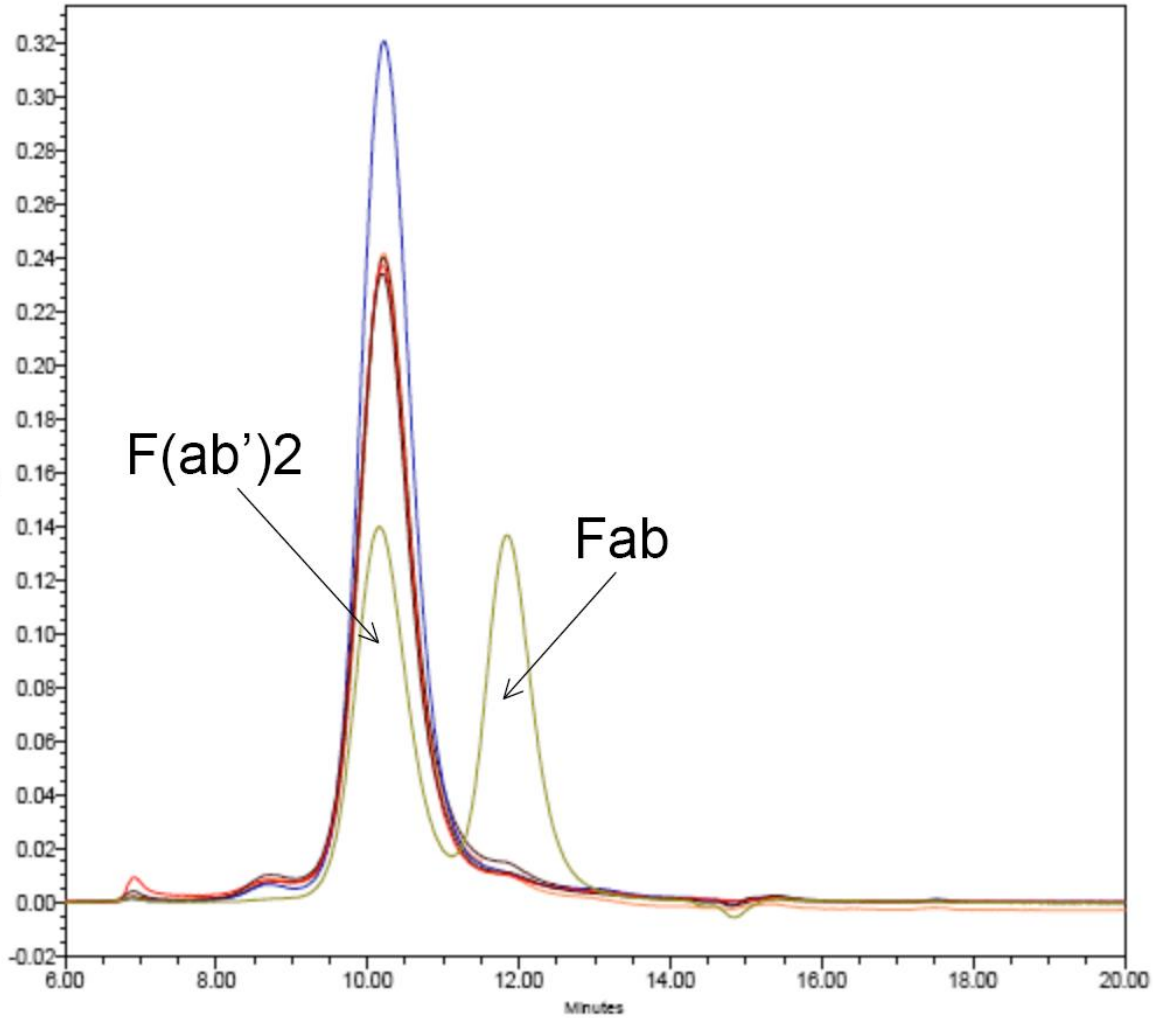
The CTD triangle. The Common Technical Document is organized into five modules. Module 1 is region specific and modules 2, 3, 4 and 5 are intended to be common for all regions.

Sector servicios

- **Validación de procesos**
- **Planta de fabricación**
- **Good manufacturing practices (GMP).**
- **Reducción de carga viral**
- **Validación de métodos analíticos**
- **Desarrollo de metodología analítica específica (niveles de veneno-antiveneno).**
- **Transferencia de tecnología y metodología analítica.**



- P
- M
- Q
- T
- S
- S



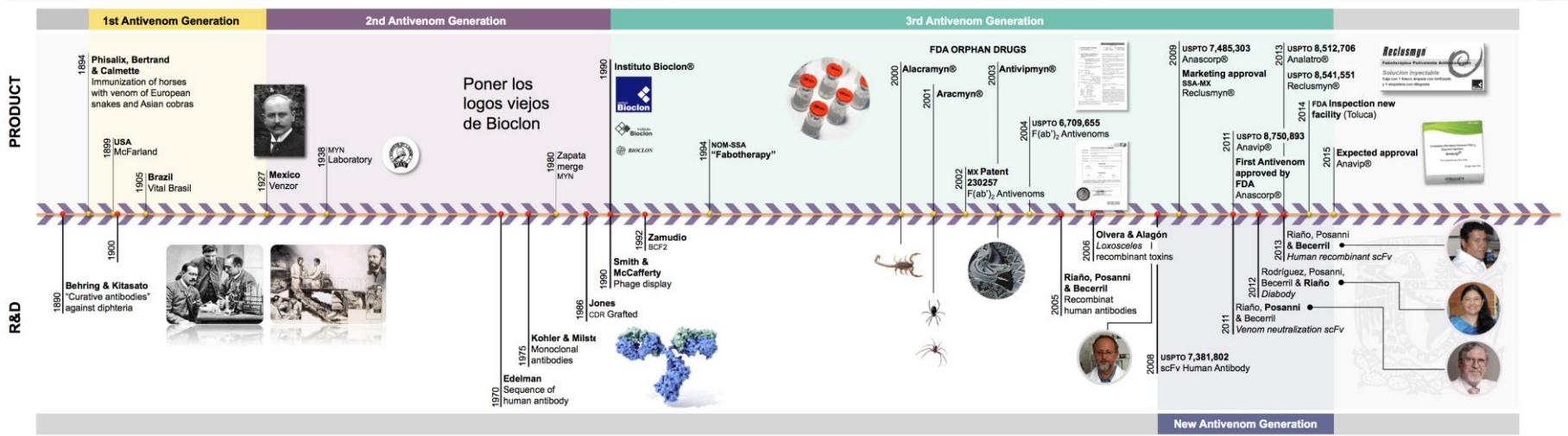
S
S.

rom



VENOM

Producto

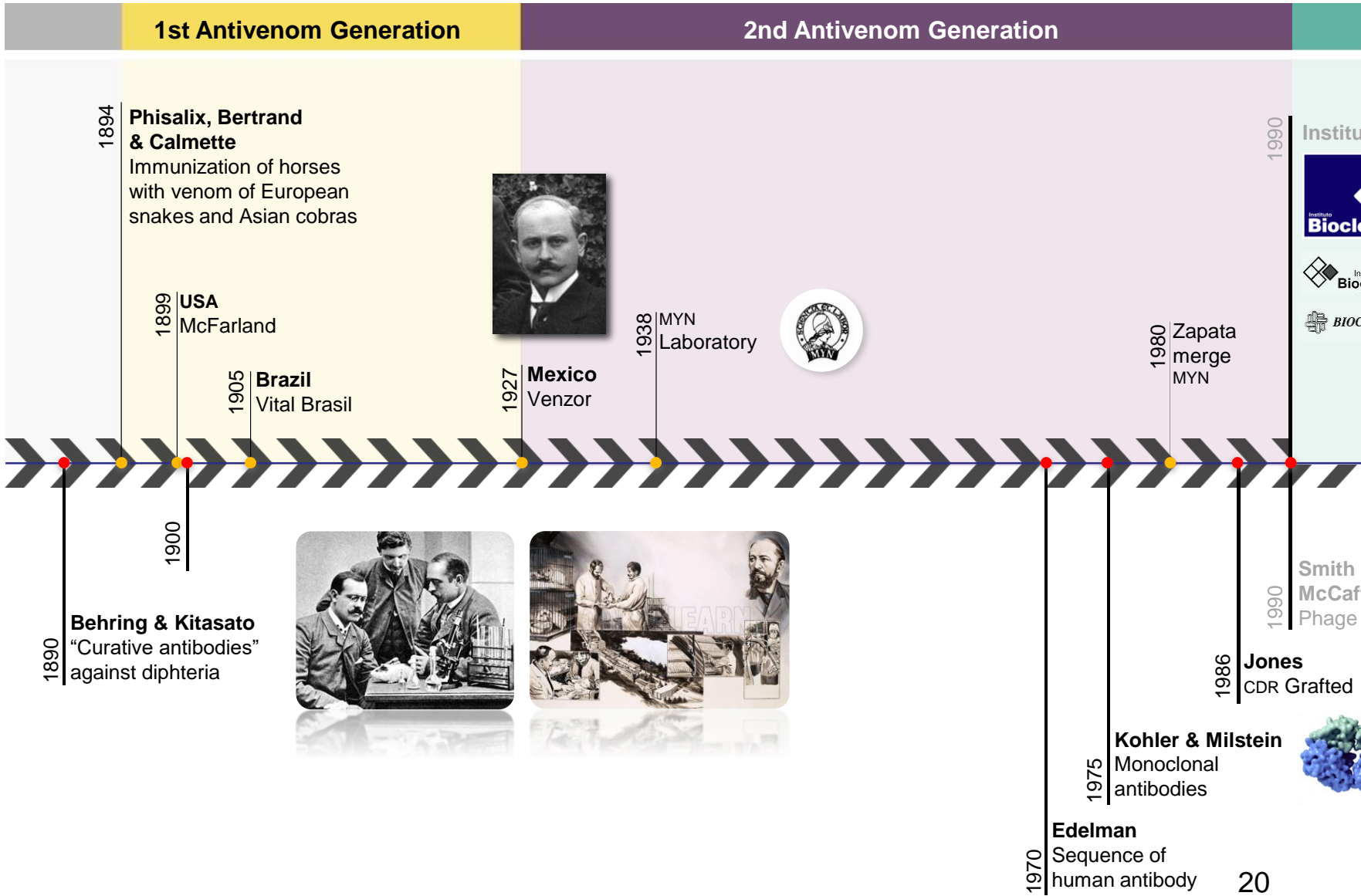




Time line

PRODUCT

R&D



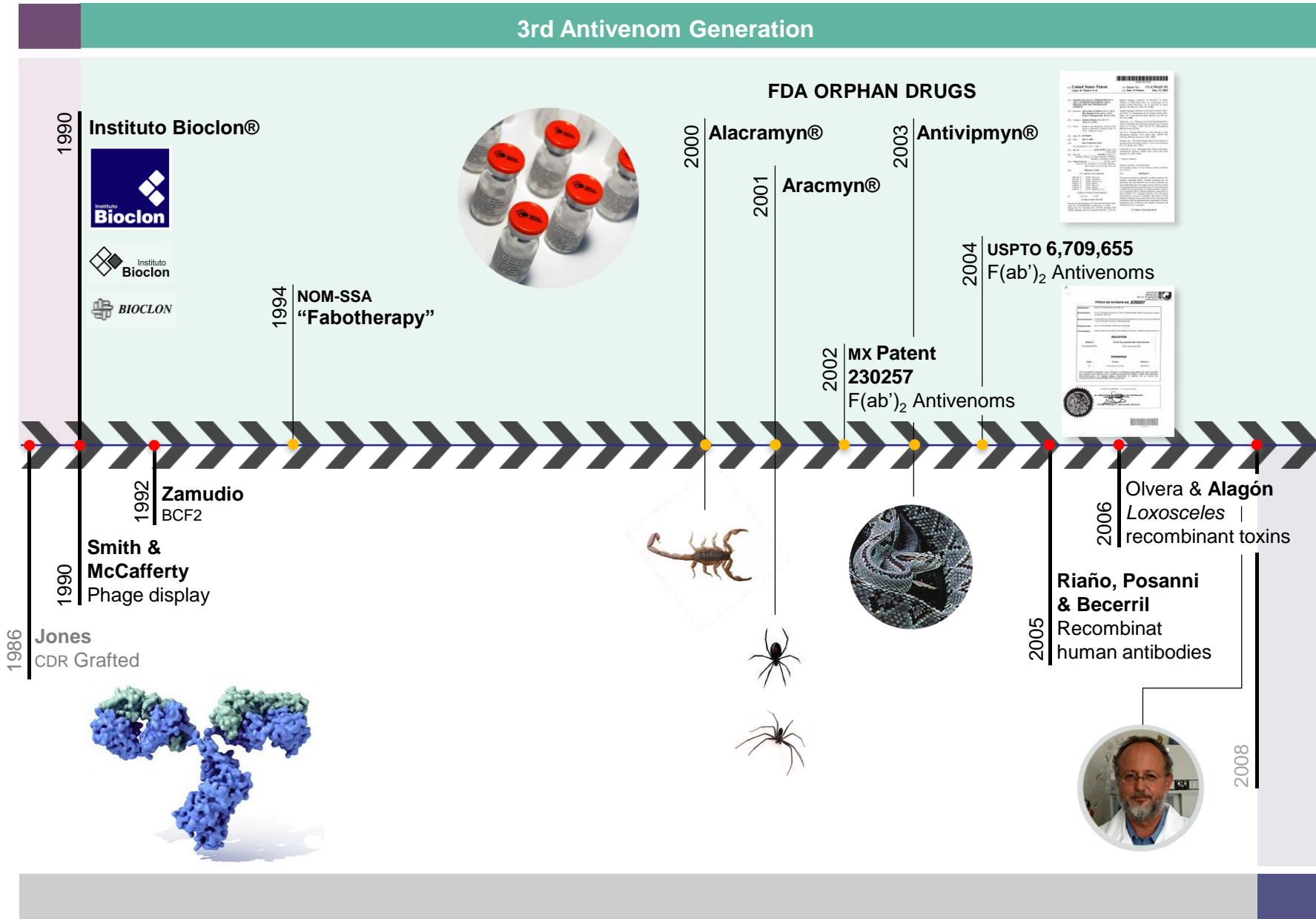


Time line

3rd Antivenom Generation

PRODUCT

R&D





Time line

PRODUCT

R&D

3rd Antivenom Generation

2009 USPTO 7,485,303
Anascorp®

Marketing approval
SSA-MX
Reclusmyn®

2011 USPTO 8,750,893
Anavip®

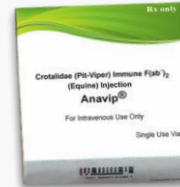
First Antivenom
approved by
FDA
Anascorp®

2013 USPTO 8,512,706
Anatro®

USPTO 8,541,551
Reclusmyn®

2014 FDA Inspection new
facility (Toluca)

2015 Expected approval
Anavip®



& Alagón
eles
nant toxins

2013 Riaño, Posanni
& Becerril
Human recombinant scFv

2012 Rodríguez, Posanni,
Becerril & Riaño
Diabody

2011 Riaño, Posanni
& Becerril
Venom neutralization scFv

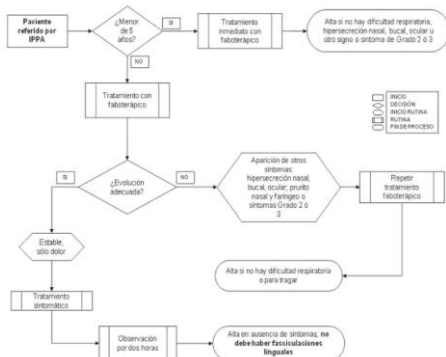
2008 USPTO 7,381,802
scFv Human Antibody



New Antivenom Generation

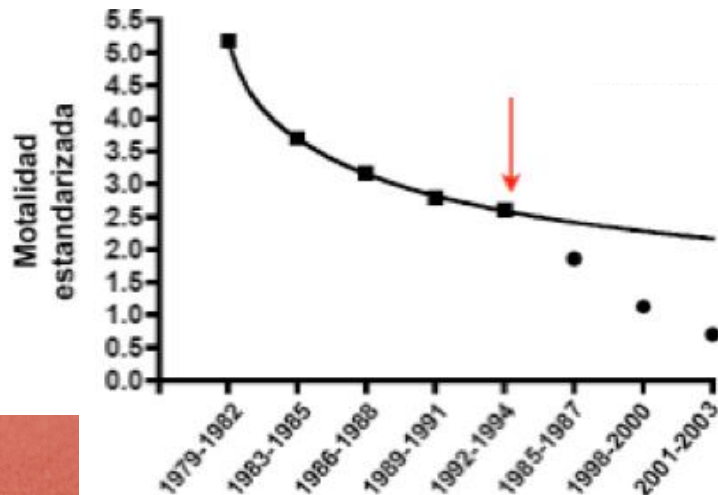
Picadura de alacrán en México

Sector Salud



Scorpion sting mortality in Mexico

1979 -2003



DGE DIRECCIÓN GENERAL DE EPIDEMIOLOGÍA SALUD



MANUAL DE PROCEDIMIENTOS ESTANDARIZADOS PARA LA VIGILANCIA EPIDEMIOLÓGICA DE LA INTOXICACIÓN POR PICADURA DE ALACRÁN



Alfredo Celis,¹ Ramón Gaxiola-Robles,² Elizabeth Sevilla-Godínez,³ María de Jesús Orozco Valerio⁴ y Jesús Armas⁵

Celis A, Gaxiola-Robles R, Sevilla-Godínez E, Orozco Valerio MJ, Armas J. Tendencia de la mortalidad por picaduras de alacrán en México, 1979-2003. Rev Panam Salud Publica. 2007;21(6):373-80.



VENOM

Conclusiones

Organismos Internacionales

- **Las intoxicaciones por animales ponzoñosos son un problema mundial: OMS*.**

Chippaux *Journal of Venomous Animals and Toxins including Tropical Diseases* (2017) 23:38
DOI 10.1186/s40409-017-0127-6

Journal of Venomous Animals and
Toxins including Tropical Diseases

LETTER TO THE EDITOR

Open Access

Snakebite envenomation turns again into a neglected tropical disease!



Jean-Philippe Chippaux^{1,2,3}

Abstract: On June 9th, 2017 WHO categorized snakebite envenomation into the Category A of the Neglected Tropical Diseases. This new situation will allow access to new funding, paving the way for wider and deeper researches. It should also expand the accessibility of antivenoms. Let us hope that it also leads to cooperation among stakeholders, aiming at improving the management of snakebites in developing countries.

- * Snakebite as a Neglected Tropical Diseases (WHO, 2017).
<http://minutestodie.com/about-the-film/>

- **Vinculaciones formales y efectivas con:**
 - **Sector académico.**
 - **Industria.**
 - **Sector servicios.**
 - **CRO.**
 - **Sector Salud.**
 - **Autoridades regulatorias.**
 - **Organismos internacionales OPS/OMS.**



Muchas gracias!!!

- Información adicional:
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 - jpaniagua@laboratoriosilanes.es

